

Register for the Bargaining Certificate Program

Scan this QR code to register online or visit :



2025 Summer Conference Course Offerings

Register at: massteacher.org/summer

Sunday, July 27

Contract Language Lab

Economics of Bargaining I: Contract Costing

Good Information = Good Strategy: Strategic Research for Negotiations

Monday, July 28

Advanced Negotiations Theory

Bargaining Foundations

School and Municipal Finances

Economics of Bargaining II: Understanding and Restructuring Salary Schedules

Tuesday, July 29

Bargaining Leave Provisions

Democratized Bargaining

Municipal Budget Organizing

Changes in Working Conditions and Impact Bargaining

Municipal and School Finance for Regional Schools

Municipal Health Insurance